

What is "ArcherSmart™"?

ArcherSmart[™] stands for the quality of RSA Archer services Archer Experts provides to our customers. It represents the Gold Standard in Archer services and the pinnacle of excellence around customer care.

☆ ArcherSmart[™] represents a commitment by Archer Experts to:

- Always have the best interests of the customer as our Number One priority;
- Perform all design, configuration, testing and deployment tasks within the RSA Archer product based on best practices as outlined by RSA Security;
- Not duplicate functionality, meaning, modifications are not suggested unless the customer's requirements cannot already be met by the out-of-the-box Archer use case;
- Not create spurious custom applications that may not be necessary;
- Document fully all modifications to a customer's Archer instance;
- Not only explain "how" something is done in Archer but "why";
- Guide customers in breaking down data silos, while advising as to how to avoid creating new ones;
- Help customers understand the value of what they have purchased in Archer and how to maximize their return on investment;
- Assist customers to understand that just because something CAN be done in Archer doesn't mean it SHOULD be done in Archer.
- Share our knowledge of how to configure Archer with our customer so that they may build-out their internal knowledge base;
- Provide not only the most experienced Archer technicians to our customers, but consultants with senior-level <u>business and industry experience</u>, as well;
- Complete and total customer satisfaction with our services.

LOOK FOR THIS LOGO



ON OUR WEBSITE, DOCUMENTATION AND PRESENTATIONS

AS YOUR ASSURANCE OF QUALITY AND OUR COMMITMENT TO YOUR COMPLETE SATISFACTION !